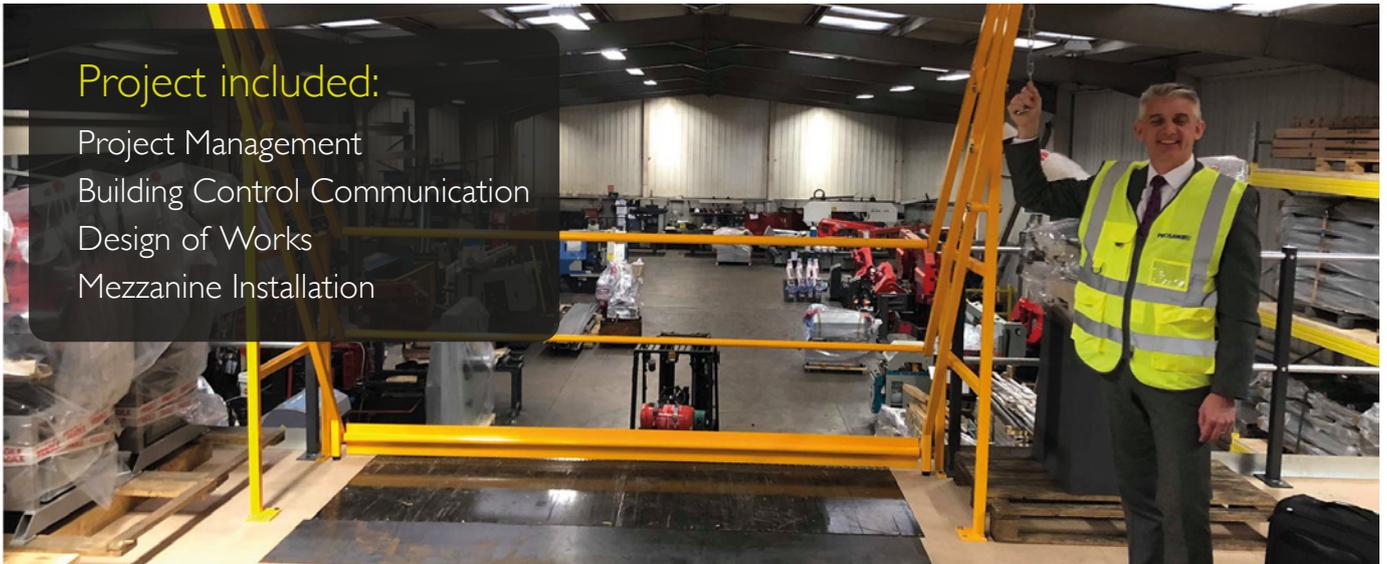


How a storage mezzanine helped one of the UK's largest suppliers of steel sawing and metal forming equipment save money – ProSaw

## Project included:

- Project Management
- Building Control Communication
- Design of Works
- Mezzanine Installation



### Who's the customer?

ProSaw are specialists in all aspects of metal sawing and are regarded as one of the UK's largest suppliers of metal sawing machinery, metal forming and more. Established in 1963, their main premises in Kettering is the base for their metal machine tool showroom featuring a range of over 200 models. Space for storing machinery and equipment had run out and the business was handling the storage of overflow stock by renting three off-site locations, which was costing them money.

The business realized they had two options; to increase their off-site storage or, install a mezzanine at their main premises.

### What was the brief?

ProSaw researched mezzanines and realised that if they could install a large enough structure in an on-site warehouse, they could streamline the fulfillment of customer orders, and make significant savings on outside storage costs.

Upon a recommendation, they invited Cubex Contracts to submit a proposal as part of a tender process. We were awarded the project on the basis of competitive pricing and project delivery within the required timescale.



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This customer wanted to reduce their reliance on external storage facilities and save money



## About the project

A dedicated Project Manager was assigned to the project, which entailed the design and install of a 180m<sup>2</sup> mezzanine deck, complete with hand rails and custom pallet gate. This helped the process go very smoothly and allowed the client to focus on the day to day running of their business throughout the duration of the project, with very little disruption.

We liaised with Building Control on behalf of the client, to ensure all regulations were met and the works were approved within the agreed timeframe of the project.

Additional mezzanine accessories that were part of the project included:

- the installation of zonal lighting, which means that when forklift trucks drive underneath the mezzanine structure the movement is detected by the lighting sensors and the lights come on, and turn off again when no further movement is detected. This feature allows for further cost saving to the client as they are not paying for lights to be on when they are not needed.

- design and installation of a custom built "up and over" pallet gate to allow for easy and safe access for incoming and outgoing goods being moved from the warehouse floor to the mezzanine deck or vice versa. (you can see this being demonstrated on a video on our [website](#))

- installation of two bays of racking, selected to meet customers requirements and correct weight loading capability.

The project was completed in November 2018, and took approximately 10 weeks from the order being placed to the installation of the racking, and customer handover. A team of highly skilled contractors including mezzanine installers, racking installers, and electricians were co-ordinated by one of our expert Project Managers, who was supported by our in-house administration team.

The customer was delighted with their new 180m<sup>2</sup> storage mezzanine and complemented our team on how smoothly the project went. The extra space the mezzanine has given them enabled orders to their customers to go out much quicker and remove the need for the external storage facilities they had previously relied on. Proving that utilising the space they already had has made not only their customers happy, but has meant a significant saving for ProSaw as well.

## Customer said:

*"For us, space is a premium and so our option was to either to look at further storage outside or to install this mezzanine flooring to put additional stock in... until now we have had to store equipment at three offsite locations and now with this additional 180 square meters, it's meant we can bring everything back under one roof."*

**Rob O'Brien, Sales Director**  
ProSaw

The ProSaw logo, featuring the word "PROSAW" in a bold, blue, sans-serif font, followed by four vertical blue bars of varying heights.

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